State of Vermont

Buildings and General Services Office of Purchasing & Contracting 10 Baldwin St Montpelier VT 05633-7501 USA

> Vendor ID 0000000445 Foley Distributing Corp PO Box 99 Rutland VT 05702 USA



Contract ID		Page	
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Contract Dates		Origin	
01/15/2010 to 07/01/2011		CPŠ	
Description:		Contract Maximum	
_		\$999,999.99	
Buyer Name	Buyer Phone	Contract Status	
LaRose.Deborah L	828-4635	Approved	

Phone #: 800-950-3738

Phone	e #: 800-950-3738		Unit	Max	Max
Line # Item ID	Item Desc	UOM	Price	Qty	Amt
1	LAUNDRY BUILDER, HIGH END COMMERCIAL LAUNDRY CHEMICALS, 15 GALLON DRUM, FRONTIER ALKALI	DRM	159.58000	0.00	0.00
2	LAUNDRY DETERGENT, HIGH END COMMERCIAL LAUNDRY CHEMICAL, 15 GALLON DRUM, FRONTIER POWER BLUE	DRM	113.57000	0.00	0.00
3	SOUR/LAUNDRY NUTRALIZER, HIGH END COMMERCIAL LAUNDRY CHEMICALS, 15 GALLON DRUM, FRONTIER SOUR	DRM	125.88000	0.00	0.00
4	SOFTENER, HIGH END COMMERCIAL LAUNDRY CHEMICAL, 15 GALLON DRUM, FRONTIER ULTRA SOFT	DRM	172.22000	0.00	0.00
5	BLEACH, HIGH END COMMERICAL LAUNDRY COMERCIAL, 15 GALLON DRUM, FRONTIER ULTRA WHITE BLEACH	DRM	66.10000	0.00	0.00
6	LAUNDRY DETERGENT, POWDER (BULK), HOME TYPE USE LAUNDRY PRODUCT, 40# BOX, SURPASS LAUNDRY TERGE #1119 SU-13730	BOX	23.10000	0.00	0.00
7	LAUNDRY DETERGENT PRE-MEASURED, POWDER, HOME TYPE USE LAUNDRY PRODUCT 250/1.2 OZ. PACKETS/CASE, STEARNS WHITE WINGS DETERGENT #ST795, ST-ST0795-ST	CS	38.00000	0.00	0.00
8	LAUNDRY DETERGENT, LIQUID (BULK), HOME TYPE USE LAUNDRY PRODUCT, 4/1 GALLON JUGS/CASE, SPARTAN CLOTHESLINE FRESH LAUNDRY DETERGENT SP-#3-G	CS	49.00000	0.00	0.00
9	COLOR SAFE BLEACH, PRE-MEASURED, HOME TYPE USE LAUNDRY CHEMICAL 72/1.5 OZ. PACKETS, STEARNS POWDERED ALUNDRY BLEACH ST-779	CS	26.30000	0.00	0.00
10	COLOR SAFE BLEACH, LIQUID, HOME TYPE USE LAUNDRY CHEMICAL, 4/1 GALLON JUGS/CASE, SPARTAN CLOTHESLINE FRESH COLOR SAFE BLEACH SP-#5-G	CS	26.58000	0.00	0.00

CONTRACT TERMS AND ADDITIONAL INFORMATION

THIS CONTRACT IS ISSUED IN ACCORDANCE WITH THE STATE OF VERMONT RFP FOR WAREWASHING AND LAUNDRY COMPOUNDS AND SERVICES ISSUED MAY 15, 2009 AND VENDOR'S RESPONSE DATED JUNE 1, 2009.

STATE OF VERMONT ATTACHMENT C: STANDARD STATE CONTRACT PROVISIONS DATED JANUARY 8, 2009 AND ATTACHMENT D: COMMODITY PURCHASES TERMS AND CONDITIONS DATED DECEMBER 8, 2008 ARE ATTACHED AND INCORPORATED AS PART OF THIS ORDER.

SCOPE OF CONTRACT: TO PROVIDE LAUNDRY COMPOUNDS, DISPENSERS AND SERVICE FOR THE VERMONT VETERANS HOME. ADDITIONAL ITEMS MAY INCLUDE RESIDENTIAL LAUNDRY PRODUCTS FOR USE BY VARIOUS DEPARTMENTS OF THE STATE OF VERMONT.

CONTRACT PERIOD: JANUARY 15, 2009 TO JULY 1, 2011 WITH THE OPTION TO RENEW FOR TWO ADDITIONAL 12 MONTH

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PERIODS.					

TERMS: NET 30 DAYS

QUANTITY: THE ANNUAL VALUE AND QUANTITIES ARE ESTIMATED ONLY BASED ON PRIOR USAGE; ACTUAL PURCHASES MAY BE HIGHER OR LOWER DEPENDING ON THE STATE'S NEEDS.

DELIVERY: LIABILITY FOR PRODUCT DELIVERY REMAINS WITH THE CONTRACTOR UNTIL THE PRODUCT IS PROPERLY DELIVERED AND SIGNED FOR IN ACCORDANCE WITH THE OFFICE OF PURCHASING & CONTRACTING TERMS AND CONDITIONS. SHIPMENTS SHALL BE SECURELY AND PROPERLY PACKED, ACCORDING TO ACCEPTED COMMERCIAL PRACTICES, WITHOUT EXTRA CHARGE FOR PACKING CASES OR OTHER CONTAINERS. SUCH CONTAINERS WILL REMAIN THE PROPERTY OF THE STATE UNLESS OTHERWISE STATED. DELIVERED GOODS THAT DO NOT CONFORM TO THE SPECIFICATIONS OR ARE NOT IN GOOD CONDITION UPON RECEIPT SHALL BE REPLACED PROMPTLY BY THE CONTRACTOR.

PRICING: ALL EQUIPMENT PRICING IS TO INCLUDE F.O.B. DELIVERY TO THE ORDERING FACILITY. NO REQUEST FOR EXTRA DELIVERY COST WILL BE HONORED. ALL EQUIPMENT SHALL BE DELIVERED ASSEMBLED, SERVICED, OILED, AND READY FOR IMMEDIATE USE, UNLESS OTHERWISE REQUESTED BY THE PURCHASING AGENCY.

QUALITY: ALL PRODUCTS PROVIDED UNDER THESE AGREEMENTS WILL BE NEW AND UNUSED. UNLESS OTHERWISE STATED. FACTORY SECONDS OR REMANUFACTURED PRODUCTS WILL NOT BE ACCEPTED UNLESS SPECIFICALLY REQUESTED BY THE PURCHASING AGENCY. ALL PRODUCTS PROVIDED BY THE CONTRACTOR MUST MEET ALL FEDERAL, STATE, AND LOCAL STANDARDS FOR QUALITY AND SAFETY REQUIREMENTS. PRODUCTS NOT MEETING THESE STANDARDS WILL BE DEEMED UNACCEPTABLE AND RETURNED TO THE CONTRACTOR FOR CREDIT AT NO CHARGE TO THE STATE.

METHOD OF ORDERING: PURCHASE ORDERS MUST BE USED TO ORDER ITEMS AVAILABLE UNDER THIS CONTRACT. IF VERBAL ORDERS ARE GIVEN A CONFIRMING PURCHASE ORDER MUST BE ISSUED.

INVOICING: ALL INVOICES ARE TO BE RENDERED BY THE CONTRACTOR ON THE VENDOR'S STANDARD BILLHEAD AND FORWARDED DIRECTLY TO THE INSTITUTION OR AGENCY ORDERING MATERIALS OR SERVICES AND SHALL SPECIFY THE ADDRESS TO WHICH PAYMENTS WILL BE SENT.

CANCELLATION: THE STATE SPECIFICALLY RESERVES THE RIGHT TO CANCEL THE CONTRACT, OR ANY PORTION THEREOF, IF, IN THE OPINION OF ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES, THE SERVICES OR MATERIALS SUPPLIED BY THE CONTRACTOR ARE NOT SATISFACTORY OR ARE NOT CONSISTENT WITH THE TERMS OF THE CONTRACT

DEFAULT: IN CASE OF DEFAULT OF THE CONTRACTOR, THE STATE MAY PROCURE THE MATERIALS OR SUPPLIES FROM OTHER SOURCES AND HOLD THE CONTRACTOR RESPONSIBLE FOR ANY EXCESS COST OCCASIONED THEREBY, PROVIDED, THAT IF PUBLIC NECESSITY REQUIRES THE USE OF MATERIALS OR SUPPLIES NOT CONFORMING TO THE SPECIFICATIONS THEY MAY BE ACCEPTED AND PAYMENT THEREFORE SHALL BE MADE AT A PROPER REDUCTION IN PRICE.

REPORTING REQUIREMENTS: CONTRACTORS WILL BE REQUIRED TO SUBMIT QUARTERLY PRODUCT SALES REPORT TO THE PURCHASING AGENT PURSUANT TO THE SCHEDULE IN PARAGRAPH 3.13. EACH REPORT MUST CONTAIN THE FOLLOWING INFORMATION: CONTRACT NUMBER; USING DEPARTMENT'S ADDRESS, CONTACT NAME, AND TELEPHONE NUMBER; PRODUCT ORDERED; QUANTITY ORDERED; QUANTITY SHIPPED; AND PRICE CHARGED, WITH TOTALS FOR EACH PRODUCT FOR EACH REPORTING PERIOD. WE RESERVE THE RIGHT TO REQUEST ADDITIONAL INFORMATION OR TO MODIFY THE REPORTING PERIODS.

REPORTING PERIODS: QUARTERLY REPORTS MUST BE SUBMITTED IN ACCORDANCE WITH THE FOLLOWING SCHEDULE:

REPORTING PERIOD: JANUARY 1 TO MARCH 31 - REPORT DUE APRIL 15 REPORTING PERIOD: APRIL 1, TO JUNE 30 - REPORT DUE JULY 15

REPORTING PERIOD: JULY 1 TO SEPTEMBER 30 - REPORT DUE OCTOBER 15

REPORTING PERIOD: OCTOBER 1 TO DECEMBER 31 - REPORT DUE JANUARY 15

CONTRACT TERMS: THIS CONTRACT WILL BE SUBJECT TO REVIEW THROUGHOUT ITS TERM. THE STATE WILL CONSIDER CANCELLATION UPON DISCOVERY THAT A VENDOR IS IN VIOLATION OF ANY PORTION OF THE AGREEMENT, INCLUDING AN INABILITY BY THE VENDOR TO PROVIDE THE PRODUCTS, SUPPORT, AND/OR SERVICE OFFERED IN THEIR RESPONSE.

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LaRose.Deborah L	828-4635	Approved	

Phone #: 800-950-3738

Line # Item ID Item Desc UOM Price Qty Amt
VERMONT STATE COLLEGES: THIS CONTRACT IS ALSO AVAILABLE FOR USE BY THE UNIVERSITY OF VERMONT AND THE VERMONT
STATE COLLEGES INC., A SEPARATE CORPORATION, HAVING UNDER ITS JURISDICTION CASTLETON STATE COLLEGE, JOHNSON
STATE COLLEGE, LYNDON STATE COLLEGE, COMMUNITY COLLEGE OF VERMONT, AND THE VERMONT TECHNICAL COLLEGE.

TOWNS AND SCHOOLS OF THE STATE OF VERMONT: AT THE BIDDER'S ELECTION POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES OF THE STATE MAY PARTICIPATE IN STATE CONTRACTS AT THE SAME PRICES, TERMS AND CONDITIONS. ITEMS FURNISHED TO POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES WILL BE BILLED DIRECTLY TO AND PAID FOR BY THE POLITICAL SUBDIVISIONS OR INDEPENDENT COLLEGES AND NEITHER THE STATE NOR ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES PERSONALLY OR OFFICIALLY ASSUMES ANY RESPONSIBILITY FOR THESE PAYMENTS.

AGENCIES & DEPARTMENTS ARE REQUESTED TO ADVISE THE PURCHASING AGENT AT ONCE OF THE FAILURE ON THE PART OF THE CONTRACTOR TO FULFILL ANY OF THE TERMS OR CONDITIONS OF THIS CONTRACT.

PLEASE REFER TO THE ASSIGNED CONTRACT NUMBER/PURCHASE ORDER # ON ALL CORRESPONDENCE, DELIVERY DOCUMENTS AND INVOICES.

CUSTOMER SATISFACTION SURVEY: TO HELP US UNDERSTAND HOW WE CAN BETTER SERVE YOU, WE ARE INTERESTED IN RECEIVING YOUR COMMENTS REGARDING THE QUALITY OF SERVICE YOU RECEIVED IN YOUR MOST RECENT INTERACTION WITH THE DEPARTMENT OF BUILDINGS & GENERAL SERVICES (BGS). PLEASE COMPLETE THE ON-LINE CUSTOMER COMMENT FORM AT: http://www.bgs.state.vt.us/forms/bgs_surveys/index.php?type=customer&action=customer

SAMPLES:

BIDDER SUPPLIED SAMPLES: THE COMMISSIONER RESERVES THE RIGHT TO REQUEST FROM THE BIDDER/CONTRACTOR A REPRESENTATIVE SAMPLE(S) OF THE PRODUCT OFFERED AT ANY TIME PRIOR TO OR AFTER AWARD OF A CONTRACT. UNLESS OTHERWISE INSTRUCTED, SAMPLES SHALL BE FURNISHED WITHIN THE TIME SPECIFIED IN THE REQUEST. UNTIMELY SUBMISSION OF A SAMPLE MAY CONSTITUTE GROUNDS FOR REJECTION OF BID OR CANCELLATION OF THE CONTRACT. SAMPLES MUST BE SUBMITTED FREE OF CHARGE AND BE ACCOMPANIED BY THE BIDDER'S NAME AND ADDRESS, ANY DESCRIPTIVE LITERATURE RELATING TO THE PRODUCT AND A STATEMENT INDICATING HOW AND WHERE THE SAMPLE IS TO BE RETURNED. WHERE APPLICABLE, SAMPLES MUST BE PROPERLY LABELED WITH THE APPROPRIATE BID OR CONTRACT REFERENCE.

A SAMPLE MAY BE HELD BY THE COMMISSIONER DURING THE ENTIRE TERM OF THE CONTRACT AND FOR A REASONABLE PERIOD THEREAFTER FOR COMPARISON WITH DELIVERIES. AT THE CONCLUSION OF THE HOLDING PERIOD THE SAMPLE, WHERE FEASIBLE, WILL BE RETURNED AS INSTRUCTED BY THE BIDDER, AT THE BIDDER'S EXPENSE AND RISK. WHERE THE BIDDER HAS FAILED TO FULLY INSTRUCT THE COMMISSIONER AS TO THE RETURN OF THE SAMPLE (I.E., MODE AND PLACE OF RETURN, ETC.) OR REFUSES TO BEAR THE COST OF ITS RETURN, THE SAMPLE SHALL BECOME THE SOLE PROPERTY OF THE RECEIVING ENTITY AT THE CONCLUSION OF THE HOLDING PERIOD.

ENHANCED SAMPLES: WHEN AN APPROVED SAMPLE EXCEEDS THE MINIMUM SPECIFICATIONS, ALL PRODUCT DELIVERED MUST BE OF

THE SAME ENHANCED QUALITY AND IDENTITY AS THE SAMPLE. THEREAFTER, IN THE EVENT OF A CONTRACTOR'S DEFAULT, THE COMMISSIONER MAY PROCURE A PRODUCT SUBSTANTIALLY EQUAL TO THE ENHANCED SAMPLE FROM OTHER SOURCES, CHARGING THE CONTRACTOR FOR ANY ADDITIONAL COSTS INCURRED.

CONFORMANCE WITH SAMPLE(S): SUBMISSION OF A SAMPLE (WHETHER OR NOT SUCH SAMPLE IS TESTED BY, OR FOR, THE COMMISSIONER) AND APPROVAL THEREOF SHALL NOT RELIEVE THE CONTRACTOR FROM FULL COMPLIANCE WITH ALL TERMS AND CONDITIONS, PERFORMANCE RELATED AND OTHERWISE, SPECIFIED IN THE BID SPECIFICATIONS. IF IN THE JUDGMENT OF THE COMMISSIONER THE SAMPLE OR PRODUCT SUBMITTED IS NOT IN ACCORDANCE WITH THE SPECIFICATIONS OR TESTING REQUIREMENTS PRESCRIBED IN THE BID SPECIFICATIONS, THE COMMISSIONER MAY REJECT THE BID. IF AN AWARD HAS BEEN MADE, THE COMMISSIONER MAY CANCEL THE CONTRACT AT THE EXPENSE OF THE CONTRACTOR.

TESTING: ALL SAMPLES ARE SUBJECT TO TESTS IN THE MANNER AND PLACE DESIGNATED BY THE COMMISSIONER, EITHER PRIOR TO OR AFTER CONTRACT AWARD. UNLESS OTHERWISE STATED IN THE BID SPECIFICATIONS, BIDDER SAMPLES CONSUMED OR RENDERED USELESS BY TESTING WILL NOT BE RETURNED TO THE BIDDER. TESTING COSTS FOR SAMPLES THAT FAILS TO MEET CONTRACT REQUIREMENTS MAY BE AT THE EXPENSE OF THE CONTRACTOR.

LAUNDRY PRODUCT CRITERIA: NO PHOSPHATE OR PHOSPHONATES SHALL BE ALLOWED IN THE FORMULATION OF LAUNDRY PRODUCTS SUBMITTED IN RESPONSE TO THIS RFP. VERMONT STATE TITLE 10 § 1381, STATES NO HOUSEHOLD CLEANSING PRODUCTS MAY BE DISTRIBUTED, SOLD, OFFERED, OR EXPOSED FOR SALE AT RETAIL, AFTER 1 APRIL1978 THAT CONTAIN ELEMENTAL PHOSPHOROUS IN CONCENTRATIONS IN EXCESS OF A TRACE QUANTITY.

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LAUNDRY SOAP: THE STATE OF VERMONT PURCHAISNG AND CONTRACTING DIVISION IS SEEKING PROPOSALS FOR SUPPLY OF VARIOUS HIGH-END INDUSTRIAL LAUNDRY CHEMICALS WITH AUTOMATIC DISPENSING SYSTEMS, INCLUDING SERVICE AND MAINTENANCE, FOR USE BY THE VERMONT VETERANS HOME (VVH) IN BENNINGTON, VT. TECHNICAL SUPPORT AND EXPERTISE ARE A REQUIREMENT, WITH ON-SITE VISITS ON A REGULAR BASIS (MONTHLY MINIMUM) FOR THE VERMONT VETERANS HOME.

IN ADDITION, VARIOUS DEPARTMENT OF CORRECTIONS (DOC) FACILITIES, THE VERMONT STATE HOSPITAL AND POSSIBLE OTHER LOCATIONS LOCATED THROUGHOUT THE STATE MAY REQUIRE VARIOUS HOUSEHOLD TYPE LAUNDRY PRODUCTS FOR USE IN HEAVY-DUTY RESIDENTIAL AND SMALL COMMERCIAL TYPE LAUNDRY EQUIPMENT.

ENVIRONMENTAL HEALTH AND SAFETY ISSUES: ESOH ARE A CONSIDERATION OF THIS AND ALL CONTRACTS ISSUED BY THE STATE OF VERMONT, HEALTH, SAFETY ENVIRONMENTAL CONCERNS MAY INCLUDE BUT NOT LIMITED TO ENVIRONMENTALLY PREFERABLE (LESS TOXIC) CHEMICALS, CHEMICAL USE AND STORAGE, WASTEWATER DISCHARGE, AIR QUALITY, ENERGY USE, WATER CONSUMPTION, AND MAINTENANCE OF EQUIPMENT. IT IS RECOGNIZED THAT THERE MAY BE SPECIFIC NEEDS ASSOCIATED WITH LAUNDRY FACILITIES AT THE VERMONT VETERANS HOME.

MANUFACTURERS AND SUPPLIERS ARE ASKED TO THE FOLLOWING WHEN PRESENTING INFORMATION IN RESPONSE TO THIS CONTRACT AND FOR FUTURE FORMULATIONS: NO OPTICAL BRIGHTENERS (NOT READILY BIODEGRADABLE AND OFTEN TOXIC TO AQUATIC LIFE); PREFERENCE FOR NON-CHLORINE OR OXYGEN SAFE BLEACH THAT READILY DEGRADES INTO OXYGEN AND WATER; CONCENTRATED; COLOR SAFE; NON-TOXIC OR LESS TOXIC; BIODEGRADABLE; SURFACTANTS NOT PETROLEUM BASED; FABRIC SOFTENERS ARE NON-ALLERGENIC; NO DYES; NO FRAGRANCE OR NATURAL FRAGRANCE. CONTRACTOR MAY PROVIDE INFORMATION WITH RESPONSE TO INDICATE FORMULATION THAT MAY ASSIST STATE OF VERMONT IN MEETING OUR EP GOALS.

CONSIDERATIONS FROM THE U.S. ENVIRONMENTAL PROTECTION AGENCY, DESIGN FOR THE ENVIRONMENTAL (DfE), INDUSTRIAL AND INSTITUTIONAL LAUNDRY PARTNERSHIP PROJECT (http://www.epa.gov/dfe/projects/iil/index.htm) MAY BE A CONSIDERATION AS PART OF THIS AWARD PROCESS. THE DfE WORKS WITH LAUNDRY PRODUCT FORMULATORS TO DESIGN PRODUCTS WITH IMPROVED ENVIRONMENTAL AND HUMAN HEALTH CHARACTERICS.

LAUNDRY FACILITIES: THE VERMONT VETERANS HOME (VVH) USES LARGE COMMERCIAL WASHERS AND REQUIRES AUTOMATIC DISPENSING SYSTEMS, MAINTENANCE AND TECHNICAL ASSISTANCE FOR DISPENSERS AND RELATED EQUIPMENT, AND TECHNICAL SUPPORT. CONTRACTOR'S REPRESENTATIVE IS REQUIRED TO STOP AT THE LOCATION A MINIMUM OF ONCE PER MONTH AND AS OTHERWISE REQUESTED BY THE LOCATION TO MONITOR AND MAINTAIN DISPENSING UNITS AND RELATED EQUIPMENT, AND SERVICE PERFORED SHALL BE PROVIDED TO THE VVH LAUNDRY ADMINISTRATOR. CONTRACT SHALL NOT AT ANY TIME OVERSTOCK THE LOCATION WITH PRODUCTS, BUT MEET ONGOING SUPPLY NEEDS.

CORRECTIONS (DOC) FACILITIES USE HEAVY-DUTY RESIDENTIAL OR COMMERCIAL EQUIPMENT, AND INMATES GENERALLY DO LAUNDRY. THERE IS A VARIETY OF LAUNDRY PRODUCTS USED, ACCORDING TO THE DETERMINATION OF EACH LOCATION. TECHNICAL ADVICE AND SUPPORT MAY BE REQUESTED. THERE ARE SPECIAL SAFETY AND SECURITY NEEDS FOR CORRECTIONAL FACILITIES.

LAUNDRY PRODUCTS: PRODUCT MUST BE EFFECTIVE FOR USE DESCRIBED AT THE RECOMMENDED DILUTION RATE. PREFERENCE FOR CHEMICALS FOR VVH INCLUDE LIQUID RATHAN THAN SOLIDS, AND PRODUCTS SHALL BE SEPARATE CATEGORIES OF USE, I.E., NO BUILDER/DETERGENT COMBINATIONS, NO SOFTENER/SOUR COMBINATIONS, ETC.

INSTALLATION OF ALL EQUIPMENT: CONTRACTOR MUST ENSURE A SMOOTH TRANSITION AT BOTH THE START AND END OF CONTRACT PERIOD.

PACKAGING: CONSIDERATION MAY INCLUDE EFFORTS FOR REDUCED PACKAGING, RECYCLED CONTENT, AND RECYCLABLE CONTAINERS. IT IS DESIRABLE THAT CONTRACTOR PROVIDE SERVICE TO COLLECT AND RETURN PACKAGING AND CONTAINERS TO MANUFACTURER FOR REUSE OR RECYCLE. INDICATE IF BOTTLES, JUGS, PAILS, OTHER PACKAGING CONTAINS POST/PRE-CONSUMER RECYCLED CONTENT; THAT LABELS ARE PRINTING USING VEGETABLES-BASED INKS OR ARE PRINTED ON REMOVABLE SLEEVES; THAT CARTONS BE MADE FROM PRE/ POST-CONSUMER RECYCLED PRODUCT CARDBOARD. IT IS DESIRABLE THAT CONTRACTOR INCLUDE INFORMATION ON RECYCLED CONTENT, EFFORTS TO REDUCE PACKAGING, ETC.

LABELING: EACH CONTAINER MUST BE LABELED SUBSTANTIALLY SO THAT INFORMATION IS CLEAR AND REMAINS LEGIBLE. EACH LABEL MUST CONTAIN PRODUCT NAME AND ADDRESS OF MANUFACTURER; GENERIC DEFINITION OF USE; INSTRUCTIONS ON USE; APPROPRIATE PRECAUTIONS NECESSARY FOR SAFE USE AND HANDLING AND ANTIDOTE INFORMATION; BRAND NAME, LOT NUMBER, BATCH NUMBER, AND DATE OF MANUFACTURE; LIST OF INGREDIENTS AND PERCENTAGES THEREOF. A MATERIAL DATA

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SAFETY SHEET(MSDS) MUST BE FURNISHED TO EACH USER. PREFERENCE MAY BE GIVEN, AT THE DISCRETION OF THE STATE OF
VERMONT OFFICE OF PURCHASING & CONTRACTING, FOR RECYCLABLE AND REDUCED PACKAGING (I.E., PRIMARY AND SECONDARY
CONTAINERS IS RECYCLABLE, CONCENTRATED PRODUCT, DILUTION RATION).

PREFORMANCE CRITERIA: CONTRACTOR IS RESPONSIBLE FOR SETTING UP INITIAL MEETING WITH EACH END USER LOCATION FOR INSTALLATION AND TRAINING OF USE OF AUTOMATIC DISPENSING EQUIPMENT AND PRODUCT USE. CONTRACTOR WILL REGULARLY VISIT SITE AT A FREQUENCY ONE-TIME PER MONTH, MINIMUM, WITH PRODUCT INVENTORY CHECKS, PROACTIVE TROUBLE SHOOTING, WRITTEN SERVICE REPORTS PROVIDED, AND PERIODIC REVIEW WITH MANAGEMENT. SERVICE REPORTS WILL BE REQUIRED FOR EACH VISIT TO A FACILITY. A COPY WILL BE GIVEN TO THE LAUNDRY OFFICER AT THE FACILITY AND A COPY SENT TO THE OFFICE OF PURCHASING AND CONTRACTING. CONTRACTOR SHALL HAVE A TECHNICAL FIELD REPRESENTATIVE AVAILABLE TO ASSIST USER WITH ANY PROBLEMS CONNECTED WITH PRODUCT(S) AND/OR EQUIPMENT PROVIDED UNDER THIS CONTRACT. A KNOWLEDGEABLE TECHNICIAN WITHIN 24-HOURS OF REQUEST FOR SERVICE, INCLUDING WEEKENDS, MUST PROVIDE EMERGENCY SERVICE. CONTRACTORS ARE TO PROVIDE PROPER INSTRUCTIONAL SIGNAGE AROUND LAUNDRY MACHINES, AND HAND SINKS WHERE NEEDED.

EQUIPMENT: CONTRACTOR MUST FURNISH AND INSTALL AT NO ADDITIONAL COST CURRENT PRODUCT MODELS OF ANY AUTOMATIC DISPENSING EQUIPMENT NEEDED FOR THE DISPENSING OF PRODUCTS OFFERED. ANY EQUIPMENT REMAIN THE PROPERTY OF THE CONTRACTOR AND IT SHALL REMAIN THE RESPONSIBILITY OF THE CONTRACTOR TO REMAIN AND SERVICE ALL DISPENSING EQUIPMENT. CONTRACTOR WILL SEE THAT THE PERSON IN CHARGE OF EACH USER LOCATION WILL BE INSTRUCTED ON OPERATIONS OF EQUIPMENT AND MINOR ADJUSTMENTS. DISPENSING EQUIPMENT SHALL MEET REQUIREMENTS THAT WILL PROVIDE MINIMUM EXPOSURE TO CONCENTRATED COMPOUNDS FOR THE SAFETY AND HEALTH OF USERS. DISPENSING EQUIPMENT IS A REQUIREMENT FOR VVH AND SHALL BE PROVIDED AND MAINTAINED AT NO ADDITIONAL CHARGE. INCLUDE INFORMATION OF THE DISPENSING EQUIPMENT PROVIDED WITH LAUNDRY CHEMICALS OFFERED FOR VVH IN RESPONSE TO THIS RFP.

DOC FACILITIES AND VERMONT STATE HOSPITAL MAY CONSIDER USE OF LAUNDRY DISPENSING EQUIPMENT. PROPOSALS WILL BE CONSIDERED, WITH DISPENSERS OFFERED AT NO ADDITIONAL CHARGE AND MAINTAINED BY CONTRACTOR PROVIDING LAUNDRY CHEMICALS.

TRAINING: CONTRACTOR TO PROVIDE TRAINING PROGRAM ON ALL PRODUCTS AND PROCEDURES IF REQUESTED BY FACILITY. TO PROVIDE POSTERS ON PROCEDURES AS NEEDED.

SERVICE: 7 DAYS, 24 HOURS

VENDOR CONTACT INFORMATION: JOHN KING TELEPHONE: 802-773-7657 FAX 802-773-3738

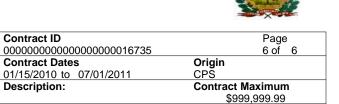
E-MAIL: jking@foleydistributing.com

IF YOU HAVE ANY QUESTIONS REGARDING THIS DOCUMENT PLEASE CONTACT: DEB Larose, Purchasing agent,

TELEPHONE 802-828-4635, FAX 802-828-2222

E-MAIL: deb.larose@state.vt.us

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By the STATE of VERMONT	By the CONTRACTOR
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Signature:	Signature:
Name:	Name:
Title:	Title:
Email:	Email:

Buyer Name

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